Financial Model Feasibility Study

A DETAILED FINANCIAL MODELING EXERCISE FOR A NEW COMMUNITY HEALTH CENTER

Tribes have the unique responsibility of making smart investments into health infrastructure projects to improve the wellbeing of the whole community. Those investments require reliable financial forecasts for tribal leadership. It is important to evaluate the risk of building new programs, or expansion of existing operations. To help leadership make the best possible decisions for the community we help evaluate historical revenue streams, and develop trustworthy new revenue generation forecasts.

THE CHALLENGE

An aging 20 year old 21,000 square foot health clinic had reached its capacity to serve the community. The health department needed to find a path to minimize external funding of the health clinic by creating a business plan that generated stable revenues to support a loan repayment plan for a new building. Historical revenue and third party billing data was scattered across many manual processes, making it difficult to compile supporting revenue forecasts.

THE SOLUTION

In partnership with the tribal planning department Indigenous Pact created a comprehensive financial forecast and feasibility study for a new $25 million dollar 50,000 square foot health center making it difficult to compile supporting revenue forecasts.

> "The data analysis helped tell a compelling story about the need for a new tribal health clinic and made us more confident as decision-makers. If we had any doubts before about whether a brand new state of the art health clinic was achievable, those doubts have now been transformed into excitement that this vision is within reach!"
>
> —*Tribal Government CEO*

Key Metrics

Reviewed 150 Documents

Developed Historical Revenue for 7 Service Lines

Forecast 3 revenue scenarios to reach breakeven

Evaluated 30 Year patient and expanded service population growth

OUR APPROACH

1 Financial Forecasting

2 Staff Productivity

3 Loan Repayment

4 Service Population Modeling

5 Generated new Key Performance Indicators

6 Impact analysis of tribal member insurance enrollment

KEY INSIGHT

Financial modeling doesn't have to be an overwhelming exercise. You already possess the information you need to make the best decisions. Changing your raw data into an actionable effective story is within your reach!

We want to hear about your goals for your tribal community. Speak with one of our experts today!