



INDIGENOUS
PACT

Jonathan Wilber, MBA

Chief Operating Officer



ABOUT

Work that matters is the foundation of Jonathan's professional career. An enrolled member of the Menominee Indian Tribe of Wisconsin, Jon has served in various roles for his Tribe. Those roles included work at the tribe's substance abuse treatment center, and as Finance Manager at the College of Menominee Nation, and as the Human Resources Director for Tribal Government. The chance to work on a national level led Jonathan and his wife Yvette to the nation's capital where they founded a consulting company focused on helping Indian tribes and impoverished regions of the country access federal grant dollars to strengthen families and communities.

Jonathan served for eight years as the Tribal Administrator for the Menominee Nation. Finally, Jon served as President of Menominee Tribal Enterprises where he led efforts to modernize the physical plant and operating practices of the Tribal Lumber Mill and to continue the Tribe's one hundred fifty-year tradition of sustainable forest management.

INTERESTS



BOATING



READING



DONATE LIFE



PIANO



TRIBAL
ADVOCACY

EXPERIENCE

PRESIDENT – MENOMINEE TRIBAL ENTERPRISES

- Worked closely with the Board of Directors to reinvent the sales process to achieve top dollar for tribal lumber and forest products.
- Achieved six consecutive months of operating profit through laser focus on pricing, customer service, and process improvement.
- Led company wide "I Believe in MTE" campaign to engage shareholders, employees, logging contractors, and tribal officials to promote recovery from the devastating financial impacts of the COVID 19 pandemic.

TRIBAL ADMINISTRATOR – MENOMINEE INDIAN TRIBE OF WISCONSIN

- Reduced total administrative costs by 8% and increased program revenue by 30% by bringing entrepreneurial practices to government.
- Engaged community members, tribal departments, and other community service providers to gain approval from the Menominee Tribal Legislature for the construction of a Family and Community Engagement Center that had been stalled for more than 15 years.
- Developed and successfully executed a land acquisition plan and re-purchased more than 70 properties inside the boundaries of the reservation that were lost by the Tribe during termination.

FOUNDER AND CEO – MASTER KEY CONSULTING

- Envisioned and built company on key principles that included community and public service.
- Leverage organic and horizontal opportunities in federal market to achieve 64th ranking on Inc. 500 List of America's fastest growing privately owned businesses.
- Successfully won more than \$250 million in contracts supporting multiple federal agencies.

CONTACT



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